## PS1 Q4 SOLUTION, ADLAI NEWSON

A particular street corner is a popular location for food carts to sell lunch to people working in the area. Two vendors must each decide in the morning whether to operate carts on a particular day or stay at home. One vendor operates a small size Hot Dog cart $(H)$, the other vendor operates a Thai food cart $(T)$. The Thai food vendor can choose to bring either a large cart or a small cart. There is a higher cost of operating the large cart (additional person), but the Thai food vendor will serve a larger share of the customers. There is fixed demand for 40 lunches at $\$ 10$ each (Total market sales/revenue will be $\$ 400$ ). The cost of operating a small cart is $\$ 100$ (for both H and T ), while the cost of operating the large Thai food cart is $\$ 150$ : When only one vendor shows up to the street corner they will get $100 \%$ of the sales. If both show up with small carts the two vendors split sales evenly. When the Thai food vendor shows up with a large cart they will get $75 \%$ of the sales ( $25 \%$ to the Hot Dog vendor). Note: decisions are made simultaneously.
part $a$. Can this economic interaction be modeled as a game? If so, identify all the elements that make this a well-defined game.

Answer (1pt): Yes. Formal game definition for this game:

- Players: $H, T$
- Rules:
- Moves are simultaneous.
- Actions for $H$ are Small cart $S_{H}$, or stay home, $H_{H}$
- Actions for $T$ are Large cart $L_{T}$, Small cart $S_{T}$, or stay home, $H_{T}$
- Outcomes: $\left\{S_{H} L_{T}, S_{H} S_{T}, S_{H} H_{T}, H_{H} L_{T}, H_{H} S_{T}, H_{H} H_{T}\right\}$
- Payoffs:
$-\pi_{H}\left(H_{H}, L_{T}\right)=\pi_{H}\left(H_{H}, S_{T}\right)=\pi_{H}\left(H_{H}, H_{T}\right)=\pi_{T}\left(H_{H}, H_{T}\right)=\pi_{T}\left(S_{H}, H_{T}\right)=$ 0
$-\pi_{H}\left(S_{H}, H_{T}\right)=\pi_{T}\left(H_{H}, S_{T}\right)=300$
$-\pi_{H}\left(S_{H}, S_{T}\right)=\pi_{T}\left(S_{H}, S_{T}\right)=100$
$-\pi_{T}\left(H_{H}, L_{T}\right)=250$
$-\pi_{T}\left(S_{H}, L_{T}\right)=150$
$-\pi_{H}\left(S_{H}, L_{T}\right)=0$
part $b$. Show the game matrix for this interaction.
Answer (2pts):

|  | ${ }^{c} H_{H}$ |  |
| :---: | :---: | :---: |
| $L_{T}$ | 150,0 | 250,0 |
| $S_{T}$ | 100,100 | 300,0 |
| $H_{T}$ | 0,300 | 0,0 |
|  |  |  |

Obviously any permutation of rows and columns or matrix transpose is also acceptable.
part c. Does either player have any strictly dominant strategies?
Answer (.5pt). No.
part $d$. Does either player have any strictly dominated strategies?
Answer (.5pt). Yes. $H_{T}$ is strictly dominated by $L_{T}$ and $S_{T}$.
part e. Identify all Nash equilibria to this game.
Answer (1pt). We look for all possible mixed strategy equilibria (which will include the pure strategy equilibrium $)$. Let $\alpha=\operatorname{Pr}\left(H\right.$ plays $\left.S_{H}\right), \beta=\operatorname{Pr}\left(T\right.$ plays $\left.L_{T}\right)$. Then

$$
\begin{aligned}
\mathrm{E} \pi_{H}\left(S_{H}\right) & =\mathrm{E} \pi_{H}\left(H_{H}\right) \\
100(1-\beta) & =0 \\
& \Longrightarrow \beta=1
\end{aligned}
$$

For $\beta=1$ to be supported by a rational player $T$, we require

$$
\begin{aligned}
\mathrm{E} \pi_{T}\left(L_{T}\right) & \geq \mathrm{E} \pi_{T}\left(S_{T}\right) \\
150 \alpha+250(1-\alpha) & \geq 100 \alpha+300(1-\alpha) \\
50 \alpha & \geq 50(1-\alpha) \\
& \Longrightarrow \alpha \geq \frac{1}{2}
\end{aligned}
$$

Therefore the set of Nash equilibria is

$$
\left\{L_{T},\left(S_{H} \operatorname{wp} \alpha, H_{H} \operatorname{wp} 1-\alpha\right)\right\} \quad \forall \alpha \in\left[\frac{1}{2}, 1\right]
$$

